



Shoreline Foundation, Inc.
*Leading the Way in Marine/Civil Construction
 & Deep Foundations since 1986*

As founded in June 1986, partners John McGee, Barry Reed, Tony Royo and Michael Betancourt are the driving force behind Shoreline Foundation, Inc. (SFI) in Pembroke Park, Fla. The company's initial business was marine construction and deep foundation services. During the time SFI has been in operation, it has expanded to a workforce of more than 140 individuals and is now capable of providing a full spectrum of marine construction services, civil construction services and deep foundation services.

With more than 20 years of corporate experience, SFI provides 100 percent commitment and great value to its clients. The company offers a host of services from conceptual design, GIS mapping and environmental assessments to complete project construction, performed in compliance with all government regulations and other local concerns. And, SFI boasts an extensive reserve of construction equipment, experienced heavy machinery operators and skilled craftsmen for efficient

project completion. The company is fully licensed, insured and bondable for every type of marine construction, civil construction and deep foundation project.

SFI provides complete design-build services for deep foundations, marine works and civil construction services. The services are handled through three construction divisions: auger, marine and road. Through this diversification, SFI is able to execute a variety of projects tailored to the needs of customers throughout Florida and the Caribbean. With an extensive inventory of heavy construction machinery and the best operators and craftsmen in the industry, there is simply no project on which Shoreline Foundation cannot deliver.

The auger division specializes in auger cast piles, slurry walls, drill shafts, static load tests and mini piles. The marine division specializes in docks, marinas, seawalls, breakwaters, shoreline stabilization, beach re-nourishment, dredging, environmentally sensitive projects, bulkheads, rip rap

revetments, rock groins, port infrastructure, mega yacht facilities, boat yard construction and dry stack facilities. And, the road division specializes in civil construction, including temporary shoring/bracing, permanent sheet piling, cofferdams, precast pilings, pin piles, dewatering, jack and bore pits, bridge construction, underwater concrete tremie seals and sheet pile retaining walls.

**Working hand-in-hand
 with clients**

On any project, staff members work closely with clients throughout the construction process, providing them with budget review, construction conditions, permitting, design, value engineering and installation expertise. "I would like to think that our approach to client service is what defines our success," says Ben Mostkoff of SFI's business development team. "We treat each client as we would like to be treated ourselves.

"We are unique because we approach every project with the same enthusiasm, as if it will be the one to define our reputation. In the construction industry, you are only as good as your last project, and if you value your reputation and credibility, each project must be handled this way," says Mostkoff.

"Shoreline Foundation, Inc. is all about working closely with clients and addressing their needs on a case by case basis," says Kevin Cote of SFI's business development team. "We take pride in our ability to provide clients with a 'one-stop shopping' experience. This means we can assist them with all aspects of their project. If we do not have the expertise in-house to address a particular area of specialty, we can readily tap into our team of consulting specialists



Haulover Marina (Phase I)

and provide our clients with the best experts from their respective fields."

This approach has established trust with regulatory agencies. According to Cote, marine construction activities warrant special scrutiny. "There is a sensitivity involved with working in a marine environment. SFI has established an excellent environmental record, earning the trust of regulatory agencies that issue permits and scrutinize projects throughout the construction process."

The expertise for the job

The company enjoys partnerships with some of the best engineering consulting firms in South Florida, and also operates Shoreline Engineering, Inc. During the initial consultation process, SFI provides clients with the benefit of its expertise to address the cost-effectiveness of the chosen construction methodology. Many projects have benefited from this integrated approach. Offers SFI President Tony Royo, "Our sensitivity to the realities of budget is reflected in our mission statement, 'To provide our clients with the benefit of our knowledge, experience and installation methods to deliver a quality product on time and within budget.'"

And the company is not afraid to roll up its sleeves a bit to tackle more challenging projects. When a client in the yacht repair industry was preparing



to make significant improvements to its facility, SFI sought out the subject matter experts and services necessary to complete the project.

After the potential master plan was determined, SFI assembled a team of environmental engineers, coastal engineers, structural engineers, hydrologists and architects to analyze and advise as to the permit-ability of the project, then develop a budgetary analysis for the project and a construction timetable. All these specialty consultants were required in order

to properly advise the client as to the constructibility of the project, as they would ultimately invest millions in the process.

SFI has an impressive list of ongoing projects. In fact, many of them have been active for several years. Close inspection of the list would reveal that many of SFI's clients are repeat customers, according to Royo. "This repeat customer endorsement is significant in the construction industry and speaks to the continuity of our company and its expertise."

This expertise and application of best management practices in the completion of SFI's work may be seen in projects for clients including the City of Miami Public Works, Miami-Dade Seaport Department, Lennar Homes, Merrill Stevens Yachts, the Megayacht Marina at Atlantis in Paradise Island (Bahamas), Broward County Seaport Department, Coastal Systems International and the U.S. Army Corps of Engineers.